NEVERFAIL
CONTINUOUS AVAILABILITY

DISTRIBUTOR USES CONTINUITY ENGINE TO PROTECT BUSINESS-CRITICAL APPLICATION

Eastern Autoparts Warehouse (EAPW) is a wholesale automotive parts distributor that has been serving the Eastern Pennsylvania and New Jersey areas for over 30 years. They have thousands of customers who rely on the availability of their high-quality inventory and services via the company's online ordering system and fast delivery.

Management realized they needed to implement a business continuity system to ensure uptime in case anything ever went wrong with their MAM Software application, the core application system that is the lifeblood of the business. Having been a customer in the past, Eastern Autoparts Warehouse came to Neverfail for help replicating and protecting this vital part of their business.

CHALLENGE

The MAM Software application used by the EAPW team did not have a replication solution. The team searched for a solution that offered replication and cluster protection, that not only was trustworthy, but also didn't cost them millions of dollars.

Unable to find a solution matching their criteria at the time, EAPW tried making their own separate server copy. However, due to the amount of manual processes required to switch between their primary and secondary server, the system did not work out. In addition to the extra work on their end, any problems they encounter would not be covered by the MAM software support team.

SOLUTION

After having no real solution for real-time, intelligent failover and replication, they turned to Neverfail. The team conducted a Proof of Concept to demonstrate and test the value of Neverfail's high availability solution, Continuity Engine.

After the software began replicating the application properly and later on passing the live failover test, the management and IT team found that they were satisfied with Continuity Engine's capabilities.

With the help of Neverfail support, EAPW was able to find an affordable solution that matched their criteria.

AUTOPARTS warehouse

"Without a proper system in place, a disaster would cost our business over $500,000 per day. There would be no way for us to recovery if we didn't have Neverfail. The peace of mind we have now has been a blessing to say the least."

Bill Callahan
IT Manager
Eastern Autoparts
Warehouse

RESULTS

Before implementing Continuity Engine, Eastern Autoparts Warehouse had no high availability solution to depend on during a disaster. In the event of a serious problem, the entire company could be out of commission and unable to perform , costing them thousands of dollars and loss of reputation among their customers.

Today, the firm can depend on High Availability IT systems powered by Continuity Engine to keep their systems running 24/7. Neverfail gave them peace of mind and allowed the company to concentrate on other important aspects of the business. Their staff can continue to work and access all critical functions of the business with no disruptions in the event of any type of outage.

About Neverfail

Neverfail enables businesses to achieve 100% uptime through the world's most resilient business continuity and secondary storage solutions. Made for mission-critical businesses, Neverfail solutions mitigate the risk of downtime in the face of any potential outage. By delivering seamless business continuity, we empower our partners and clients to realize their full potential without the risk of downtime.

Honeywell   vmware®   Mitel   McKESSON   citi   Disney   Bank of America

NEVERFAIL
CONTINUOUS AVAILABILITY